

# NORTHWEST ORCHID SOCIETY 2017 FALL SHOW AND SALE

November 4<sup>th</sup> and 5<sup>th</sup>  
Swansons Nursery

## EXHIBITION AND SALE RULES

**Contact:** ShowCommittee@nwos.org

General and Show Information: [www.nwos.org](http://www.nwos.org) and [www.newsletter.nwos.org/Show2017](http://www.newsletter.nwos.org/Show2017)

### Show and Sale Details

- Location: Swansons Nursery 9701- 15th Ave NW, Seattle, WA 98117
  - Nursery Information: [www.swansonsnursery.com](http://www.swansonsnursery.com)
- Set up: Friday November 3<sup>rd</sup> - 2:00 pm to 6:00 pm
- AOS and Ribbon Judging: Saturday November 4<sup>th</sup>, 9:00 am to 1:00 pm (Show and Sale will be open during judging)
- Saturday Hours: Show and Sale 9:00 am to 5:00 pm
- Sunday Hours: Show and Sale 10:00 am to 4:00 pm
- Sunday tear down: 4:00 pm to 5:00 pm
- Admission: **FREE.**

### Exhibition Rules

1. This is an open show. Exhibit space must be reserved and arranged for in advance and will be granted on a space-available basis at the time of request.
  - a. Display tables are on rectangular 3 x 8 foot nursery benches, although total display space is negotiable to appropriately fit the number of plants being displayed (partial bench or multiple). Floor displays will be accommodated if requested in advance.
2. Unaffiliated individual exhibitors are encouraged to create their own display, but if they have relatively few plants, may be invited to add their orchids to an existing display.
3. This is an AOS Judged Show, and will be conducted in accordance with current AOS rules and standards. Exhibitors agree to abide by rules and regulations of the American Orchid Society for show entry. All plants in the show area are considered to be entered for AOS Judging, and eligible for grant of awards. The exhibitor agrees to accept costs and fees associated with any AOS award given. If the exhibitor does not wish to participate in AOS judging, their plants must be clearly marked "Not for AOS Judging." If the plant is ineligible for any reason, it must also be marked. Inflorescences that have been previously screened cannot be entered for AOS judging and must be labeled accordingly, although they may still be a part of the display.
4. All plants must be clean and free of pests. The Show Committee reserves the right to remove any plant from the show area if it has signs of insects or disease.
5. Each plant, whether entered for judging or not, must be clearly labeled with its name, legibly printed so that it can be seen from outside the exhibit.
6. Ribbon judging will be conducted by teams of NWOS members. See the Show Schedule for details.

7. Placement of an entry or display in the show constitutes agreement by exhibitors to abide by these Exhibition and Sales rules.
8. Foliage plants may be used in exhibits, but orchids are the only flowering plants or blooms permitted. Ferns are discouraged, especially if they have spores. Any exceptions must be approved in advance by the Show Committee.
9. The NWOS Show Committee has complete authority over all show and sales areas.
10. All commercial vendors must provide an individual (not joint) orchid display containing at least twelve good-quality blooming orchids properly labeled and artistically displayed. Individual growers and societies are also encouraged to display.
11. Displays must include plants entered for ribbon judging. The minimum number of entered plants will be twelve, or all plants in the display, whichever is less. Volunteer support is available to assist during show setup.
12. All displays must have a sign identifying the display's creator (vendor name, society, or organization), which will be displayed after judging is completed.
13. All displays must remain intact until the closing of the show at 4:00 pm Sunday.
14. Plants and display materials must be removed by 6:00 pm on Sunday November 8th.
15. The NWOS will exercise reasonable precautions in the care of the exhibits but assumes no responsibility or liability for loss or damage.

### Sales Rules

1. **Space** is limited. All show/sales space is by invitation only. The Show Committee determines which vendors are invited and how much space (display and sale) is granted.
2. **Door Prizes** will be drawn, as part of the Show promotion, and each vendor will be asked to donate one or more orchid plants or orchid related items to support this effort.
3. **Products for sale** are restricted to orchid plants, and orchid-related materials which are not in direct competition with E.B. Stone branded materials sold by the nursery, and a limited number of non-orchid plants that are not part of Swansons general nursery stock. All non-orchid materials must be approved by the Show Committee. Vendors should have a sales representative in their area while the sales area is open to the public, as the Society will not be responsible for unattended plants. All vendor materials must remain intact until the closing of the show at 4:00 pm Sunday, Nov. 5<sup>th</sup>.
4. **Sales Booth rental.** The cost for a booth is \$250 for a space approximately 150 sq. ft. 8' nursery benches will be provided, and you may add any other tables or kinds of display devices that you can fit within that space. Single 8' benches are available for \$150.
  - a. Vendors renting tables or booths are responsible for their own sales and cashiering. The facility does not have wireless access.

- b. Business licensing, and collection and payment of WA State sales taxes are the responsibility of the vendor. See <http://www.seattle.gov/licenses/get-a-business-license> for more information.
  - c. Vendors will be provided with a sticker to be attached to each sold plant or item, to verify that it has been paid for. These markers will be checked at the exits.
  - d. A \$50 deposit is required when making a reservation for booth space. The remainder of the fee is due on Friday, November 3<sup>rd</sup>.
5. **Society Sales Area.** The Society will have a sales area available for members, visiting societies, or vendors who do not wish to rent a table or booth. All sales from this area will be processed through the Society's cash registers.
  - a. All vendors selling in the Society Sales area agree not to make any sales transactions on the premises unless handled by the Society as described herein.
  - b. All non-commercial sellers must have at least one high-quality blooming plant displayed, and NWOS members must also work at least one volunteer shift during the show. Commercial vendors must have a display as described in the Exhibition Rules.
  - c. Table space in this area is generally shared on a first-come first-served basis, but vendors may request an area be set aside.
  - d. All sellers must fill out a 'Member's Sale Table Form' (available at the show site) and will be assigned a seller code (which may be your name, or business name, as long as it is unique).
  - e. All items for sale must have a removable tag. The sales price and seller code must be clearly written on the tag. This is in addition to any tag identifying a plant, as it will be removed and retained at the cash registers.
  - f. Optional: the item or pot may be marked with the sales price. If such is used, then it must match the removable tag, or the item will not be accepted at the cash register, and must be verified by the seller. This may be used to prevent removable price tags from moving from pot to pot.
  - g. All sales in this area will be conducted under the Society's Business license. The Society will collect all appropriate sales taxes, and remit them to the WA Department of Revenue.
  - h. The society will retain a commission of 15% of the sales price. This will cover all costs of doing business (credit card and check cashing fees, bagging, etc.). For any sales amount above \$2000, the commission will be reduced to %5.
  - i. The Society will remit the seller's share of the sales by check within 10 business days of the close of the Show.
6. The sales area will be open for business to NWOS and visiting society members from 4 p.m. to 6 p.m. on Friday. The show will not be open to the public on Friday.
7. The NWOS will monitor the show and sales area to avoid damage or loss of orchid plants, but the society is not liable for any loss or damage of show or sales plants and any other material.

## Show Schedule

- There are seven general judging classes
  1. Cattleya Alliance, including Laelia, Epidendrum, Encyclia, Isabelia, Nanodes, Prosthechea, etc.
  2. Slipper Orchids (Cypripedium Alliance – Cypripedium, Paphiopedilum, Phragmipedium, Selenipedium, Mexipedium)
  3. Vanda and Phalaenopsis Alliance, including Holcoglossum, Schoenorchis, Aerides, etc.
  4. Oncidium Alliance, including Sigmatostalyx, Trichopilia, Brassia, Miltonia, etc.
  5. Dendrobium Alliance, including Bulbophyllums
  6. Pleurothallid Alliance (Masdevallia, Dracula, Pleurothallis, Lepanthes, Stelis, etc.)
  7. Miscellaneous genera (including Cymbidiums and orchids grown for foliage)
- Special Judging classes (Plants should be entered in one of the general classes. As appropriate, they may also be entered in any of these special classes.
  8. Species
  9. Foliage – plants grown primarily for the beauty of their foliage. Need not be in bloom.
  10. Miniature plant (excluding inflorescences, regardless of flower size)
  11. Mounted plants – plants mounted on any medium, without artificial pots, baskets or other containers.
  12. Plants grown indoors, with or without artificial lighting.
  13. New orchid growers (5 years or less)
- A number of trophies will be awarded, based on the results of ribbon judging of the above classes, plus a Grand Champion. The final list will depend on the number and quality of the plants entered.
- Registration of plants is as follows:
  1. Each exhibitor must register with the show coordinator, providing their name and contact information, and will receive an Exhibitor ID number, and a Display Location.
  2. Each exhibitor will fill out the provided Plant Registration Form with the plant name, the correct class, and any special classes for which the plant is eligible.
  3. Plant registration forms will be available during show setup, or may be downloaded from the website [newsletter.nwos.org/Show2017](http://newsletter.nwos.org/Show2017). The website also has instructions for filling out the form.
  4. If downloaded, the electronic registration form (spreadsheet format) may be filled out and returned to [ShowRegistration@nwos.org](mailto:ShowRegistration@nwos.org), before Thursday at 5:00pm, or brought to the show during setup, on a USB thumb drive. The Exhibitor ID and Location will be filled in during setup.
  5. Registration closes at 5:00pm Friday.